

The Almcoe Quarterly Dispatch

Issue #11

January 2007

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Dear Jana,

We hope you enjoy this issue of The Almcoe Quarterly Dispatch.

• **Happy New Year!**

Everybody at Almcoe would like to wish you and your family a wonderful new year. We hope 2007 brings you happiness, peace, and many memories to cherish for years to come!

• **Words From Bill**

“Change” is a much dreaded word in our lives and in organizations. With the New Year upon us, changes will inevitably happen. Changes can be perceived as positive or negative. Usually, how that change effects a person’s day to day job determines how that change will be perceived. As the leader of our company, planning and implementing change can be tricky because everyone has his or her own perspective. I value each perspective and listen to each idea before arriving at the final decision for change. The determining factor for change is the same thing that drives our business each and every day, our Company Vision:



To provide the highest level of service in both offering the finest products and solutions to our customers so that they value us as an essential resource.

When there is a clear vision, a company or individual knows exactly what needs to be done in order to achieve it. As you observe the changes that are happening in the company over the New Year, please understand that I am totally committed to our Vision and to our associates that together help us to carry it out. Have a wonderful and prosperous NEW YEAR!

Employee Spotlight

Chris Shuttlesworth is a new employee at Almcoe. He came to work for us in October. Chris has many years of experience in refrigeration and HVAC. Before coming to Almcoe, he worked for a residential air conditioning company in Tyler.

Chris and his wife, Mandy, have two children, Logan and Kayleigh. They live in Tyler. When he is not working, he enjoys riding 4 wheelers and listening to Texas Country music. We feel very fortunate to have Chris as a part of our team.

Almcoe By The Numbers

Numbers used below represent the months of October, November, and December.

• **Equipment Spotlight**

HILL PHOENIX has introduced a 5-deck



- Number of Service Calls - **1328**
- Number of Service Calls during the same months in 2005 - **965**
- Number of Installation Jobs - **16**
- Number of New Employees - **4**

self-service meat case (O5MR) that you can stock from the rear. This is the industry's first 5 deck rear-loading meat case. It's companion is the O5M, a multideck meat merchandiser.



The O5MR provides easy access from our customer's meat-preparation department which helps to reduce labor, maintain product temperatures, and rotate stock consistently.

The meat merchandiser's high-efficiency coil ensures consistent product temperatures while saving you money. Hill Phoenix's revolutionary articulated shelves (patent-pending) provide you with product integrity and striking display opportunities.

Please contact our sales department for more information on Hill Phoenix products.

[Get a quote...](#)

• In Loving Memory

It is with great sadness that we inform you that on December 19th, one of our employees passed away. Terry Powell had worked for Almcoe only a few months, but has been working in the industry for many years. Many of our employees worked with him when he worked at Hussmann Refrigeration prior to coming to Almcoe. He will be missed by many. Terry leaves behind a wife, Belinda, and two children. Terry's family will continue to be in our thoughts and prayers.

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